



Success as a Coach: Start and Build a Successful Coaching Practice

Stephen Newton

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Success as a Coach sets out to help non-business oriented professionals develop their private practice.

Stephen Newton provides a field-tested approach that covers the right skills, characteristics and training needed for business growth and success. With an emphasis on finding the right clientele, *Success as a Coach* covers: extending a professional network; planning and running meetings; delivering value for the client; calculating fees; structuring and delivering sessions; structuring the business; strategic client leadership and systematically growing a business. For more information visit www.successasacoach.com.

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