



Physician Practice Mergers

Reed Tinsley, Joe D. Havens

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The benefits of a successful practice merger are obvious. But done in correctly or unwisely, mergers often unravel, ending with a breakup of the group or with one or more doctors leaving. Just as important as having a merger go smoothly is knowing when not to merger. Practices may be too far apart in their values and ways of working to ever successfully combine into a single group.

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